INSIDER STRATEGIES, OUTSIDER STRATEGIES AND INFLUENCE IN CLIMATE CHANGE POLICY NETWORKS



RQ: WHICH ARE MORE EFFECTIVE, INSIDER OR OUTSIDER STRATEGIES?





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DEFINING INSIDER AND OUTSIDER STRATEGIES

- Insider strategies: lobbying, expert information, official hearings and other direct communication with decision makers
- Outsider strategies: demonstrations, petitions, media visibility and other communication in the public sphere





OR, IS INFLUENCE EXPLAINED BY SOMETHING COMPLETELY DIFFERENT?

- Organization type: being a government department or a political party
- Position in policy networks: centrality, collaboration relationship
- Homophily: thinking alike or being the same org type
- Other network properties: reciprocity, closing triads



- COMPON survey of ca.100 most important organizations in the national climate change policy networks in nine countries: Ireland, Finland, Sweden, Portugal, Germany, Czech rep., Japan, US, Australia
- **ERGMs:** regression models that take into account the interdependence of observations and allow for testing hypotheses using network properties as independent variables



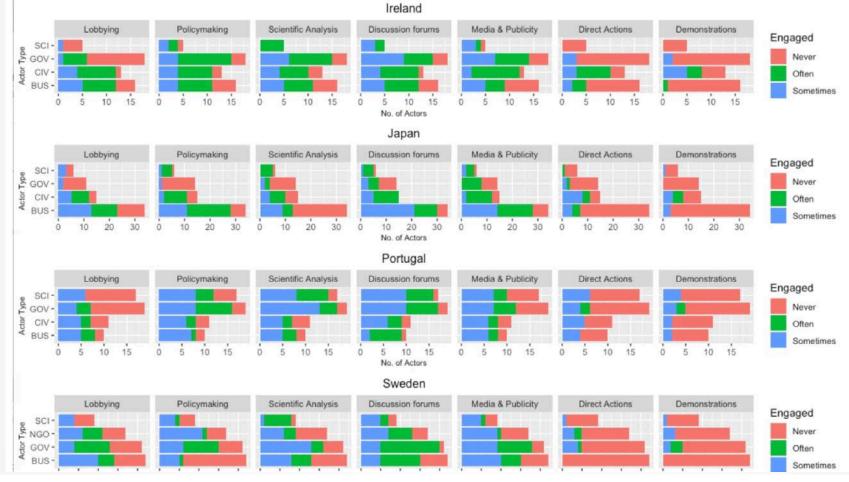
 Independent: influence as perceived by peers (network, I think you are influential)

Dependent

- 4 insider strategies: lobbying, hearings & committees, scientific analysis, discussion forums
- 3 outsider strategies: demonstrations, petitions, media
- Organization type
- Network position: collaboration and betweenness centrality
- Homophily: actor type and organization type
- Reciprocity, GWDSP and GWESP (triads)



RESULTS



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RESULTS

	Ireland	Finland	Sweden	Portugal	Germany	Czech Rep.	Japan	USA
edges	-5.83 (<u>0.55)</u> ***	-3.11 (<u>0.56)</u> ***	-3.01 (<u>0.33)</u> ***	-4.58 (0.29)***	-2.06 (<u>0.51)***</u>	-5.12 (<u>0.23)</u> ***	-4.40 (0.29)***	-2.87 (<u>0.34)</u> **
mutual	-0.05 (0.17)	-0.34 (<u>0.08)***</u>	0.15 (0.10)	-0.35 (0.23)	-0.08 (0.13)	0.20 (0.15)	-0.11 (0.24)	0.04 (0.11)
Belief homophily	-0.00 (0.01)	-0.03 (<u>0.00)***</u>	-0.00 (0.00)	0.03 (0.01)	-0.01 (<u>0.00)*</u>	<mark>0.02 (<u>0.01)</u>**</mark>	-0.01 (0.00)	0.00 (0.01)
Collaboration network	1.70 (<u>0.14)</u> ***	0.91 (<u>0.07)</u> ***	1.80 (0.14)***	1.58 (0.17)***	1.35 (0.15)***	0.07 (0.12)	1.34 (0.17)***	1.08 (<u>0.09)***</u>
Inf. Outdegree (control)	<mark>0.11 (<u>0.01)</u>***</mark>	<mark>0.06 (<u>0.00)</u>***</mark>	0.07 (<u>0.00)</u> ***	<mark>0.10 (0.01) ***</mark>	<mark>0.09 (<u>0.01)*</u>**</mark>	<mark>0.06 (<u>0.00)</u>***</mark>	<mark>0.08 (<u>0.00)</u>***</mark>	0.07 (<u>0.00)*</u> **
Collaboration Betweenness	0.00 (0.00)***	0.00 (0.00)***	0.00 (0.00)***	0.00 (0.00) ***	0.00 (<u>0.00)</u> ***	0.00 (0.00)	0.00 (<u>0.00)</u> ***	0.00 (<u>0.00)</u> ***
Actor Type Homophily	-0.15 (0.14)	0.13 (0.07)	0.02 (0.09)	0.07 (0.13)	0.14 (0.12)	0.00 (0.08)	-0.20 (0.13)	
Gov Dpts Influential	0.81 (<u>0.17)</u> ***	1.34 (0.15)***	2.70 (<u>0.24)</u> ***	0.66 (0.15) ***	0.67 (0.26)*	0.92 (<u>0.19)</u> ***	2.30 (<u>0.20)</u> ***	-0.45 (<u>0.14)**</u>
Political Parties Influential	-0.58 (<u>0.25)</u> *	0.51 (<u>0.11)***</u>	1.15 (0.24)***	-0.08 (0.30)	1.16 (<u>0.23)***</u>	-0.44 (<u>0.16)**</u>	1.12 (<u>0.17)***</u>	<mark>0.39 (<u>0.14)</u>**</mark>
GOV Actors Influential								
Lobbying	-0.26 (0.19)	0.01 (0.07)	-0.13 (0.10)	<mark>0.54 (0.18) **</mark>	0.83 (<u>0.12)***</u>	<mark>0.29 (<u>0.12)</u>*</mark>	0.02 (0.15)	<mark>0.71 (<u>0.15)</u>***</mark>
Policymaking	0.62 (<u>0.14)</u> ***	0.13 (0.08)	0.06 (0.12)	0.34 (0.20)	-0.11 (0.11)	0.16 (0.10)	<mark>0.51 (0.13) ***</mark>	<mark>0.35 (<u>0.14)</u>*</mark>
Scientific Analysis	0.50 (0.13)***	0.13 (0.07)*	0.33 (0.09)***	0.25 (0.16)	0.38 (0.10)***	0.19 (0.08)*	0.26 (0.14)	-0.10 (0.14)
Discussion Forums	0.08 (0.15)	0.12 (0.07)	-0.55 (<u>0.08)*</u> **	-0.57 (0.14)***	<mark>0.36 (<u>0.14)</u>**</mark>	-0.28 (<u>0.09)**</u>	<mark>0.56 (0.13) ***</mark>	0.17 (0.15)
Media & Publicity	0.10 (0.17)	0.53 (<u>0.07)*</u> **	<mark>0.49 (<u>0.11)</u>***</mark>	1.06 (0.15) ***	-0.65 (<u>0.14)</u> ***	-0.01 (0.10)	-0.10 (0.14)	0.22 (0.15)
Direct Action	-0.75 (<u>0.23)**</u>	0.03 (0.16)	-0.31 (0.19)	-0.46 (0.37)	1.02 (<u>0.21)***</u>	-0.39 (<u>0.16)*</u>	0.12 (0.17)	-0.77 (<u>0.21)**</u>
Mobilization	<mark>0.75 (<u>0.28)**</u></mark>	-0.75 (<u>0.20)***</u>	-0.40 (0.27)	Doesn't converge	-0.14 (0.25)	-0.32 (0.33)	-0.13 (0.26)	
gwesp.fixed.0.1	1.81 (<u>0.45)</u> ***	0.79 (0.48)	0.23 (0.21)	0.69 (0.15) ***	-0.83 (<u>0.38)*</u>	1.86 (<u>0.15)*</u> **	1.45 (<u>0.15)*</u> **	0.10 (0.24)
gwdsp.fixed.0.1	-0.12 (<u>0.02)</u> ***	-0.14 (<u>0.01)</u> ***	-0.18 (<u>0.01)***</u>	-0.07 (0.02)***	-0.17 (<u>0.03)***</u>	-0.07 (<u>0.01)****</u>	-0.01 (<u>0.01)***</u>	-0.18 (<u>0.01)</u> ***
AIC	1854.20	6737.39	4060.35	2074.29	2571.02	4473.11	2400.69	3978.73
BIC	1960.09	6859.81	4176.51	2177.45	2675.49	4598.49	2518.40	4079.56
Log Likelihood	-909.10	-3350.70	-2012.17	-1020.15	-1267.51	-2218.55	-1182.34	-1973.36

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RESULTS – OTHER FACTORS

- **Organization type:** government departments influential everywhere except US, parties in 5/9 countries
- Position in policy networks: central organizations and collaboration partners named influential everywhere except CZ
- Actor type homophily: no effect anywhere
- Belief homophily: positive in CZ, negative in FI and DE (angel shift and devil shift)



RESULTS – INSIDER AND OUTSIDER STRATEGIES

- Insider strategies are used by the influential ones
 - Science brings influence in 8/9 countries
 - Hearings bring influence in 5/9
 - Lobbying in 4/9
- Outsider strategies are weapons of the weak
 - Petitioning is negatively associated with influence in 4, positively in 1 (de)
 - Mobilization is negative in 2 countries, positive in only 1 (ire)



RESULTS – INSIDER AND OUTSIDER STRATEGIES

- But of the insider strategies
 - **Forums** are negative in 6 countries, positive on only 1 (de)
- And of the outsider strategies
 - Media use is positive in 4 countries, negative in only 1 (de)



- Controlling for network position and homophily, providing scientific knowledge is the strongest tool for influence in climate change politics
- Lobbyists have influence in many countries, but not overwhelmingly
- Governments and parties run the show, politics matters
- The media is a tool for influential actors (at least in some contexts), while discussion forums are mostly for the weak
- Overall, this doesn't look too grim, right?



- Look at the descriptives: what org types do what
- Look at the coefficients are the effects of some variables stronger than others
- Think about the country differences
- Is there more than one paper here?
 - Overall results vs explaining the country differences
 - Focussing more closely to just one/few strategies (media?)



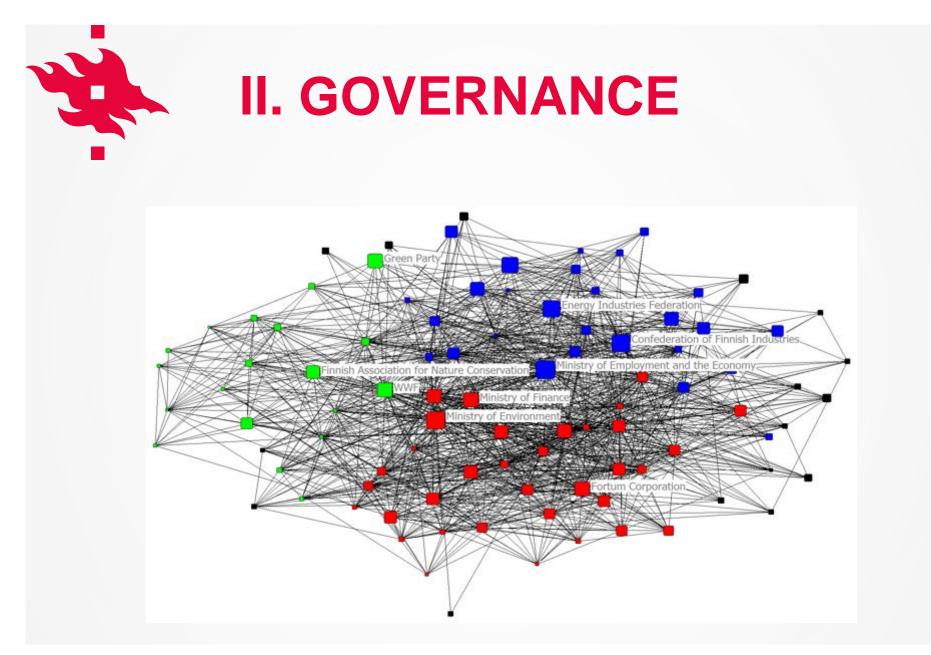
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THANK YOU!

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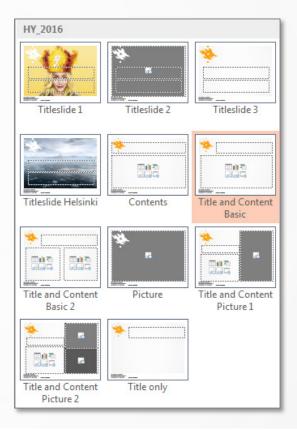
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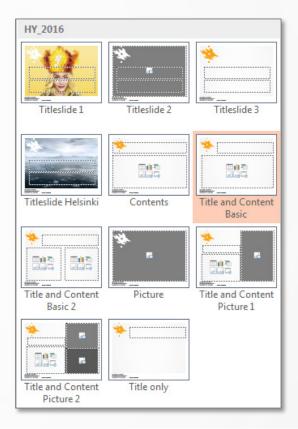
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 "Home / New slide..." and you will see a list of templates.
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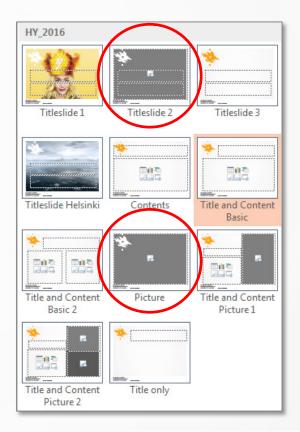
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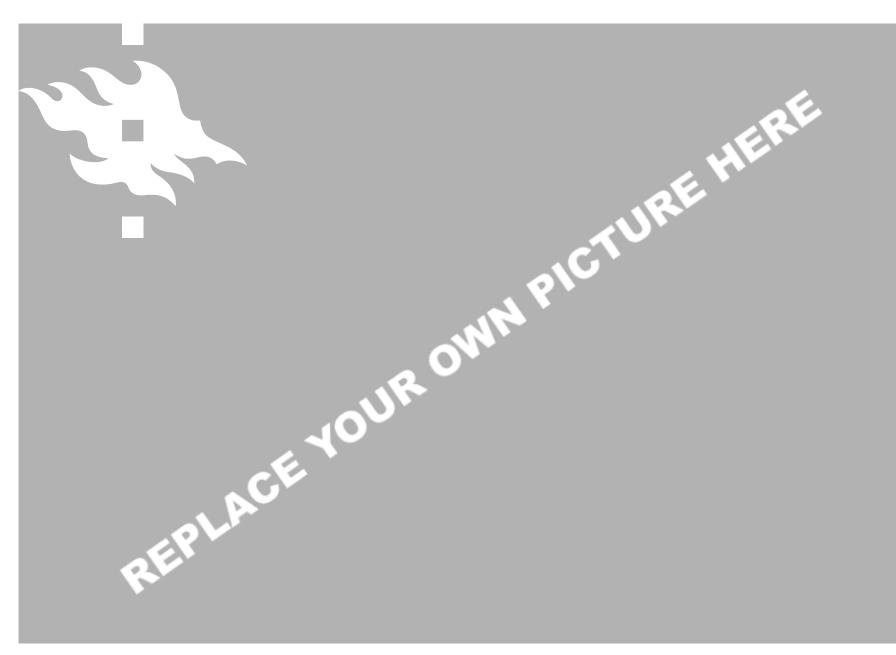
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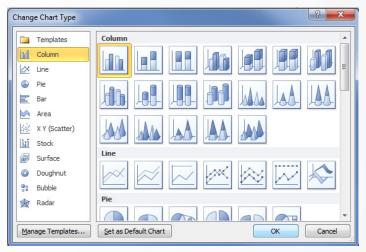




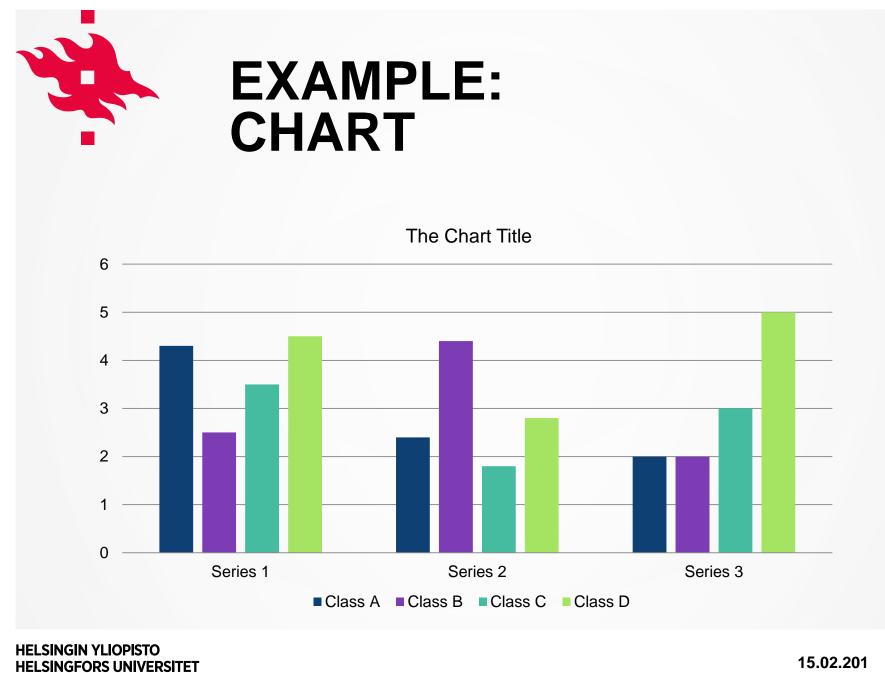


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- Click example chart to activate it.
- From Chart Tools menu select Change Chart Type and review the charts that appear in the center.
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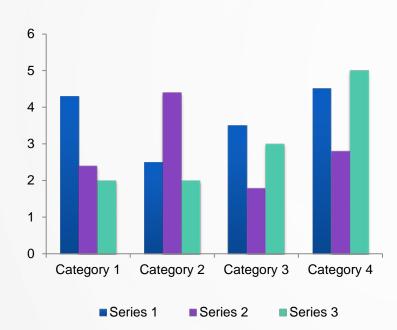
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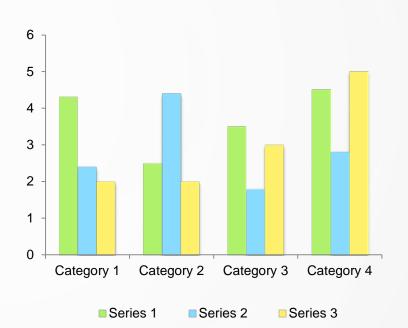
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EXAMPLE: CHART VARIABLES





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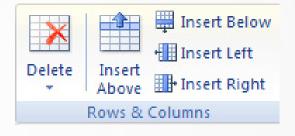
EXAMPLE: TABLE

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TABLES

- To add a row or a column above or below the selected row, click **Insert Above** or **Insert Below**.
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- Under Table Tools, on the Layout tab, in the Rows & Columns group, click the arrow under **Delete** to remove selected rows or columns.



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